

**BEFORE THE PUBLIC UTILITIES COMMISSION
OF THE STATE OF COLORADO**

* * * * *

RE: IN THE MATTER OF ADVICE NO.)
1797-ELECTRIC OF PUBLIC SERVICE)
COMPANY OF COLORADO TO REVISE)
ITS COLORADO P.U.C. NO. 8-) PROCEEDING NO. 19AL-_____E
ELECTRIC TARIFF TO IMPLEMENT)
RATE CHANGES EFFECTIVE ON)
THIRTY DAYS' NOTICE.)

DIRECT TESTIMONY AND ATTACHMENTS OF MICHELLE M. APPLGATE

ON

BEHALF OF

PUBLIC SERVICE COMPANY OF COLORADO

May 20, 2019

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GLOSSARY OF ACRONYMS AND DEFINED TERMS

| <u>Acronym/Defined Term</u> | <u>Meaning</u> |
|------------------------------------|---|
| 2020 CACJA Rider | Clean Air Clean Jobs Act Rider filing in November 2019, effective January 1, 2020 |
| 2020 TCA Rider | Transmission Cost Adjustment Rider filing in November 2019, effective January 1, 2020 |
| AFN | Alternative Form of Notice |
| AMI | Advanced Metering Infrastructure |
| CACJA or CACJA Rider | Clean Air Clean Jobs Act Rider |
| CWIP | Construction Work in Progress |
| EAF | Equivalent Availability Factor |
| EAFPM | Equivalent Availability Factor Performance Mechanism |
| ECA | Electric Commodity Adjustment |
| ESA | Earnings Share Adjustment |
| GADS | Generating Availability Data System |
| GRSA | General Rate Schedule Adjustment |
| HTY | Historical Test Year |
| M&V | Measurement and Verification |
| OMC | Outside of Management Control |
| O&M | Operations and Maintenance |
| PTC | Federal Production Tax Credits |
| Public Service or Company | Public Service Company of Colorado |
| QSP | Quality of Service Plan |
| Schedule PLL | Parking Lot Lighting Service |
| Schedule TTOU | Transmission Time-of-Use Service |

| <u>Acronym/Defined Term</u> | <u>Meaning</u> |
|-----------------------------|------------------------------|
| TCA | Transmission Cost Adjustment |
| TCJA | Tax Cuts and Jobs Act |

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1 I. **INTRODUCTION, QUALIFICATIONS, PURPOSE OF TESTIMONY, AND**
2 **RECOMMENDATIONS**

3 **Q. PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.**

4 A. My name is Michelle M. Applegate. My business address is 1800 Larimer Street,
5 Suite 1400, Denver, Colorado 80202.

6 **Q. BY WHOM ARE YOU EMPLOYED AND IN WHAT POSITION?**

7 A. I am employed by Public Service Company of Colorado ("Public Service" or the
8 "Company") as Director, Regulatory Administration.

9 **Q. ON WHOSE BEHALF ARE YOU TESTIFYING IN THE PROCEEDING?**

10 A. I am testifying on behalf of Public Service.

11 **Q. PLEASE SUMMARIZE YOUR RESPONSIBILITIES AND QUALIFICATIONS.**

12 A. As Director, Regulatory Administration, I provide leadership, direction and
13 technical expertise related to regulatory processes and functions for Public
14 Service. A description of my qualifications, duties, and responsibilities is set forth
15 after the conclusion of my Direct Testimony in my Statement of Qualifications.

1 **Q. WHAT IS THE PURPOSE OF YOUR DIRECT TESTIMONY?**

2 A. I cover five primary topic areas in my Direct Testimony. First, I explain how we
3 are proposing to transfer recovery of certain costs from existing riders into base
4 rates. These costs include the revenue requirements associated with our Clean
5 Air-Clean Jobs Act Rider (“CACJA” or “CACJA Rider”) and Transmission Cost
6 Adjustment Rider (“TCA”), along with the revenue requirement associated with
7 our Rush Creek Wind Project that is currently being recovered through the
8 Electric Commodity Adjustment (“ECA”). I explain why we are transferring these
9 revenue requirements into base rates, and the rate impact of doing so.¹ Second,
10 I introduce and explain a number of other proposed tariff changes, including
11 revisions to existing tariffs, and provide policy support for these tariff changes.
12 Third, I support the level of rate case expenses requested in this proceeding as
13 well as the three-year amortization of these costs that has been included in the
14 cost of service study presented by Ms. Blair. Fourth, I explain the rationale for
15 our proposal to discontinue the Equivalent Availability Factor Performance
16 Mechanism (“EAFPM”) included in the ECA. Finally, I present the Company’s
17 proposed classification of Advanced Metering Infrastructure (“AMI”) Meter Costs.

¹ Company witness Ms. Deborah A. Blair calculates and presents the specific amount of transmission costs included in the 2018 Historical Test Year (“HTY”) that will be used to set the base amount used to calculate the TCA in future years. Similarly, Ms. Blair calculates and presents the specific CACJA Rider and Rush Creek Wind Project revenue requirements that will be recovered through base rates rather than riders as of the effective date in this proceeding.

1 **Q. ARE YOU SPONSORING ANY ATTACHMENTS AS PART OF YOUR DIRECT**
2 **TESTIMONY?**

3 A. Yes, I am sponsoring the following four attachments, which were prepared by me
4 or under my direct supervision:

- 5 • Attachment MMA-1: Clean Electric Tariff;
- 6 • Attachment MMA-2: Redlined Electric Tariff;
- 7 • Attachment MMA-3: Table Summarizing Tariff Changes;
- 8 • Attachment MMA-4: Rate Case Expense Detail; and,
- 9 • Attachment MMA-5: Classification of AMI Meter Costs.

10 **Q. WHAT RECOMMENDATIONS ARE YOU MAKING IN YOUR DIRECT**
11 **TESTIMONY?**

12 A. I recommend the Commission:

- 13 • Approve for inclusion in base rates the 2018 historical test year (“HTY”)
14 revenue requirements associated with the CACJA Rider, the TCA, and the
15 Rush Creek Wind Project, for the amounts set forth in my Direct
16 Testimony and as supported by Ms. Blair. As I explain below, these
17 changes do not increase the Company’s overall revenues, but rather
18 transfer cost recovery from rider recovery to base rate recovery.
- 19 • Authorize the proposed changes to our Electric tariff, as described in
20 Advice No. 1797 – Electric, and included as clean and redlined versions of
21 the Electric tariff in Attachments MMA-1 and MMA-2 to my Direct
22 Testimony.
- 23 • Authorize recovery of \$7,669,077 in total rate case expenses, including
24 \$1,470,241 in rate case expense specifically related to this proceeding,
25 amortized over 36 months. These expenses stem from a number of
26 proceedings including this rate review, as I explain in greater detail in my
27 Direct Testimony.
- 28 • Approve the requested discontinuance of the Equivalent Availability Factor
29 Performance Mechanism (“EAFPM”) as further described in my Direct
30 Testimony.

- 1
 - 2
 - 3
 - 4
- Postpone any decision on the Company's proposal of classification of AMI Meter Costs, which is presented consistent with the directives from Proceeding No. 16A-0588E but is more appropriately addressed in a Phase II rate design proceeding.

1 **II. CACJA, TCA, AND RUSH CREEK WIND PROJECT COST RECOVERY**

2 **Q. WHAT IS THE PURPOSE OF THIS SECTION OF YOUR DIRECT**
3 **TESTIMONY?**

4 A. In this section of my Direct Testimony, I provide background on rate riders, why
5 they are utilized, and how they operate. I also explain why we are proposing to
6 transfer the recovery of costs currently recovered through certain rider
7 mechanisms, including costs associated with the Rush Creek Wind Project, into
8 Public Service's base rates.

9 **Q. WHAT IS A RIDER?**

10 A. A rate rider or simply a "rider," is a non-base rate cost recovery and billing
11 mechanism that allows a utility to recover specific costs outside of a
12 comprehensive base rate proceeding. Generally, riders are used to recover
13 ongoing but variable costs, like fuel (for example, our ECA), or to recover specific
14 fixed costs (for example, transmission costs through our TCA). Often, costs
15 recovered through riders are significant, and can therefore delay the need to file
16 for a full, comprehensive review of Public Service's base rates.

17 **Q. WHY IS IT APPROPRIATE FOR UTILITIES TO RECOVER CERTAIN COSTS**
18 **THROUGH RIDERS?**

19 A. In the face of heightened capital spending for a specific project, like the Rush
20 Creek Wind Project, or a capital spending priority, like transmission
21 infrastructure, cost recovery through rate riders is necessary to support the
22 overall financial health of the Company. Riders provide the Company with a

1 reasonable opportunity to earn its authorized return on important capital
2 investments at the same time customers receive the benefits of those
3 investments. The type of test year used to set rates stands to influence the
4 efficacy of a rider.

5 **Q. WHAT ARE SOME EXAMPLES OF COMMISSION-APPROVED RIDERS?**

6 A. The Commission has approved a number of Public Service riders, including, for
7 example, the TCA, CACJA Rider, and ECA. The TCA is authorized by Colorado
8 law and allows for recovery of Public Service's incremental transmission
9 investment.² Public Service's CACJA rider allows the Company to recover both
10 its capital and Operations & Maintenance ("O&M") costs associated with eligible
11 projects.³ Also, while Public Service does not have a discrete rate rider to
12 recover costs associated with our Rush Creek Wind Project, we have been
13 recovering those costs through the ECA.⁴ I discuss these riders in more detail
14 below.

15 **Q. PLEASE DESCRIBE THE COMPANY'S REQUEST TO TRANSFER CERTAIN
16 COSTS TO BASE RATES FROM RIDER RECOVERY.**

17 A. It is common practice to move cost recovery from a rider into base rates when
18 capital investment and the associated revenue requirements have stabilized and
19 the Company initiates a base rate review filing. Depending on the rider, the
20 Company may transfer the full rider into base rates when the projects have been

² Section 40-5-101(1), C.R.S. The TCA was first approved by Commission Decision No. C07-1085 (mailed Dec. 24, 2007) in Proceeding No. 07A-339E.

³ Decision No. C15-0292, approving Settlement, Proceeding No. 14AL-0660E.

⁴ Decision No. C16-0958, approving Rush Creek Settlement Agreement, Proceeding No. 16A-0117E.

1 completed, like CACJA, or roll the balance of the rider into base rates and
2 continue recovering incremental costs through the rider going forward, as we do
3 with the TCA. Transferring all or a portion of a rider into base rates does not
4 create a new stream of revenue; rather, it simply shifts revenue that is already
5 being recovered into base rates. In other words, a transfer of certain costs from
6 a rider to base rates should not be considered a driver of the revenue deficiency
7 determined by the cost of service study. So while the Company's total change in
8 base rate revenue as a result of this proceeding is \$407,737,776, the resulting
9 incremental base rate revenue increase after transferring approximately \$250
10 million in CACJA, TCA, and Rush Creek Project revenue requirements into base
11 rates is \$158,314,011. As described by Company witness Ms. Trammell, this
12 results in a 10.3 percent increase in base rate revenue.

13 **Q. WHY IS THE COMPANY PROPOSING TO TRANSFER INTO BASE RATES**
14 **COSTS IT IS CURRENTLY RECOVERING THROUGH THESE THREE RATE**
15 **RIDERS?**

16 A. There are several reasons. First, it is common practice to transfer recovery of
17 certain costs from rate riders into base rates during a rate review proceeding,
18 and it is often (but not always) required by the Commission or statute.⁵ For
19 instance, both the CACJA statute, § 40-53.2-207, C.R.S., and the Commission-

⁵ For instance, the Company received approval to roll Purchased Capacity Cost Adjustment ("PCCA") and TCA costs from those respective riders into base rates in accordance with Commission Decision No. C12-0494 (mailed May 9, 2012) in Proceeding No. 11AL-947E. The Company also received approval to roll costs recovered through the Pipeline System Integrity Adjustment rider ("PSIA") into base rates in accordance with Recommended Decision No. R15-1204 (mailed Nov. 16, 2015) and Commission Decision No. C16-0123 (mailed Feb. 16, 2016) in Proceeding No. 15AL-0135G.

1 approved Rush Creek Settlement Agreement⁶ contemplate eventual recovery
2 through base rates. In the case of the TCA, the Commission-approved rider
3 specifically provides, “[w]henver the Company implements changes in base
4 rates as the result of a final order in an electric Phase I rate case, it shall
5 simultaneously adjust the TCA to remove all costs that have been included in
6 base rates.”⁷

7 Second, for project-based riders, transferring recovery from the rider into
8 base rates can align with project completion or milestones. This is true for the
9 Rush Creek Wind Project and CACJA projects, which have been placed into
10 service.

11 Third, when capital investment and the associated revenue requirements
12 stabilize for particular investments, transferring recovery may provide greater rate
13 certainty and stability for customers by shifting cost recovery to base rates on a
14 going-forward basis.

15 As I mentioned above, transferring cost recovery from riders to base rates
16 does not increase the total revenue collected from retail customers, it merely
17 shifts cost recovery into base rates for the remaining life of the assets.

⁶ Commission Decision No. C16-0958 approving Settlement, Proceeding No. 16A-0117E. The Rush Creek Settlement Agreement provided that the initial cost recovery for Rush Creek would occur through some combination of the ECA and RESA until the Company filed a base rate case following the commercial operation date of the facilities. As with the CACJA project costs and associated revenue requirement, the Company’s proposed inclusion of the Rush Creek Wind Project in base rates is consistent with the Settlement Agreement.

⁷ COLO. PUC No. 8 Electric, Sheet No. 142C.

1 **Q. PLEASE SUMMARIZE THE AMOUNTS THAT THE COMPANY IS**
2 **PROPOSING TO TRANSFER FROM RIDER RECOVERY TO BASE RATE**
3 **RECOVERY IN THIS RATE REVIEW.**

4 A. We are proposing to transfer the 2018 HTY revenue requirements that are
5 currently recovered through the CACJA Rider and TCA into base rates. We are
6 also proposing to move the revenue requirement associated with the Rush Creek
7 Wind Project from the ECA into base rates. Table MMA-D-1 below shows the
8 amount of each revenue requirement we propose to transfer to base rates.

9 **TABLE MMA-D-1:**
10 **Public Service – Retail Electric**
CACJA, TCA and Rush Creek Revenue Requirements Transferring to Base Rates

| Rate Rider | Revenue Requirement |
|-----------------------------------|----------------------------|
| Clean Air-Clean Jobs Act Rider | \$ 78,719,151 |
| Transmission Cost Adjustment | \$ 40,027,376 |
| Rush Creek Wind Project (ECA) | \$ 130,677,238 |
| Total Revenue Requirements | \$ 249,423,765 |

11 **Q. WILL THE CACJA RIDER AND TCA CONTINUE AFTER THE REVENUE**
12 **REQUIREMENTS ABOVE HAVE BEEN TRANSFERRED INTO BASE RATES?**

13 A. Yes. As I explain in more detail below, the TCA will remain in place going
14 forward, and the CACJA Rider will remain in place through December 31, 2021
15 to allow for necessary CACJA cost recovery true-ups for calendar years 2018
16 and 2019. In addition, Production Tax Credits (“PTCs”) for the Rush Creek Wind
17 Project will continue to be collected through the ECA, as will capital cost savings
18 sharing once the level of such sharing is determined, as explained in more detail
19 by Ms. Trammell.

1 **A. CACJA Rider**

2 **Q. WHAT IS THE CACJA RIDER?**

3 A. The CACJA Rider was approved in Proceeding No. 14AL-0660E by Decision
4 No. C15-0292. The rider allows the Company to recover both capital and O&M
5 associated with eligible CACJA projects in accordance with the settlement
6 agreement approved by the Commission in Decision No. C15-0292. Costs for
7 eligible CACJA projects must have been incurred and associated with an
8 investment that went into service between August 1, 2014 and
9 December 31, 2017. Consistent with Decision No. C15-0292, our tariff provides
10 that revisions to the CACJA Rider will be accomplished through an advice letter
11 filing no later than November 1 of each year to take effect on the following
12 January 1. The annual advice letter filed each November 1 includes our
13 forecasted revenue requirement for the upcoming calendar year, plus the CACJA
14 Rider True-Up from two calendar years prior. Accordingly, our
15 November 1, 2018 CACJA Rider Advice Letter No. 1777,⁸ implementing CACJA
16 Rider rates for calendar year 2019, included our forecasted CACJA Rider
17 revenue requirement for calendar year 2019, and our CACJA Rider True-Up for
18 calendar year 2017. Similarly, per the settlement agreement, the Company files
19 a report each April that summarizes actual expenditures and variances that result
20 in true-ups, as I explain below.

⁸ Proceeding No. 18AL-0768E.

1 **Q. WHAT CACJA RIDER REVENUE REQUIREMENT IS THE COMPANY**
2 **PROPOSING TO TRANSFER TO BASE RATES?**

3 A. The Company is proposing to include the revenue requirement associated with
4 the CACJA Rider that is included in the 2018 HTY cost of service study
5 presented by Ms. Blair. The specific amounts are listed in Table MMA-D-1 above
6 and also in Ms. Blair's Attachment DAB-12. As discussed by Ms. Blair, the
7 revenue requirement presented on Attachment DAB-12 includes the impact of
8 the previously-approved change in the depreciation rates on the Company's
9 CACJA assets⁹.

10 **Q. WHY IS THE COMPANY PROPOSING TO TRANSITION THE COST**
11 **RECOVERY FOR CACJA PROJECTS INTO BASE RATES AS PART OF THIS**
12 **CASE?**

13 A. The implementation of our CACJA compliance plan under the Clean Air-Clean
14 Jobs Act is virtually complete. The Company is therefore proposing to transfer to
15 base rates its investment in CACJA projects. As I stated, Table MMA-D-1 above
16 shows the 2018 HTY revenue requirement associated with the CACJA Rider
17 (\$78,719,151) that the Company is proposing to roll into base rates as of
18 January 1, 2020. While the Company proposes to transfer to base rates
19 the 2018 HTY revenue requirement, the CACJA Rider will continue to exist

⁹ See 2016 Depreciation Case, Proceeding No. 16A-0231E, Decision No. R16-1143 (Mailed Dec. 13, 2016), which is discussed in detail by Company witness Ms. Laurie J. Wold.

1 through December 31, 2021 to allow for necessary CACJA Rider cost recovery
2 true-ups for calendar years 2018 and 2019.

3 **Q. ARE ANY OF THE CACJA PROJECT COSTS IN THE REVENUE**
4 **REQUIREMENT INCLUDED IN TABLE MMA-D-1 CURRENTLY BEING**
5 **RECOVERED IN BASE RATES?**

6 A. No, with one exception. All of the Company's CACJA project costs are being
7 recovered through the CACJA Rider. However, due to the use of an HTY
8 (calendar year 2013) to establish base rates as part of the settlement agreement
9 in the Company's last electric rate case (Proceeding No. 14AL-0660E), some of
10 the variable non-fuel O&M expenses for Cherokee Unit 3 have historically been
11 included in base rates. These costs are shown in the CACJA Rider revenue
12 requirement as a reduction to total O&M to prevent double-recovery and to
13 ensure that all of the savings due to the shutdown of Cherokee Unit 3 are
14 accruing to the benefit of our customers.

15 **Q. WHY ISN'T THE COMPANY PLANNING TO DISCONTINUE THE CACJA**
16 **RIDER UNTIL DECEMBER 31, 2021?**

17 A, As I explained above, when we make our CACJA Rider filing through an advice
18 letter each November 1, we adjust the revenue requirement recovered through
19 the CACJA Rider based on the forecasted revenue requirement for the upcoming
20 calendar year. We also true-up the actual revenue requirement and revenue
21 recovered through the rider for the calendar year two years prior. Accordingly,
22 when the revised CACJA Rider rates go into effect each January 1, they are

1 based on a revenue requirement calculation that includes a true-up for the actual
2 revenue requirement and revenue recovered through the rider two calendar
3 years previous.

4 To illustrate, Advice Letter No. 1777 filed on November 1, 2018,
5 established revised CACJA Rider rates for calendar year 2019 based on our
6 forecasted CACJA Rider revenue requirement for 2019 and a true-up of actual
7 revenue requirement and revenue previously recovered under the CACJA for
8 calendar year 2017. Accordingly, the CACJA Rider must remain in place through
9 the end of calendar year 2021 to true-up the revenue requirement and revenue
10 collected through the CACJA Rider for calendar year 2019.

11 **Q. HOW WILL THE CACJA RIDER OPERATE BEGINNING WITH THE EFFECTIVE**
12 **DATE OF RATES FROM THIS CASE?**

13 A. The CACJA Rider will be set to zero effective with the base rate change in this
14 case, except for any true-ups from prior years (as I explained above). The
15 Company will file to update its current CACJA Rider, effective January 1, 2020
16 (“2020 CACJA Rider”), in November 2019. However, as described by Ms.
17 Trammell, the Company is requesting that base rates from this rate review become
18 effective January 1, 2020, assuming the Commission suspends the Advice Letter.¹⁰
19 Once base rates are effective in 2020, the 2020 CAJCA Rider will need to be set
20 to zero, except for any true-ups from prior years that are included in the 2020

¹⁰ As described in more detail by Ms. Blair, the 2020 CACJA Rider will be calculated using the 13-month average estimated net plant in-service balances at December 31, 2020, and all other plant-related costs and the estimated 2020 O&M expenses, plus the 2018 true-up.

1 CACJA Rider, in order to prevent double recovery. Effective January 1, 2021,
2 the CACJA Rider will only include the true-up for calendar year 2019, and the
3 CACJA Rider tariff will then be cancelled effective January 1, 2022 through a
4 compliance advice letter filing.

5 **Q. WILL THE COMPANY HAVE ONGOING CACJA OBLIGATIONS AFTER THE**
6 **CACJA RIDER IS TRANSFERRED TO BASE RATES?**

7 A. Yes. As I indicated, under the Company's proposal, the CACJA Rider will only
8 continue after the effective date of new rates in this proceeding for true-ups for
9 the period prior to the roll-in of the CACJA Rider. The CACJA true-ups consist of
10 three components: (1) the difference between the forecasted revenue
11 requirement and the actual revenue requirement; (2) the difference between the
12 revenue the rider was designed to recover and the actual dollars collected;
13 and (3) interest on the monthly over- or under-recoveries. All other CACJA costs
14 that would have historically been recovered through the rider will be included in
15 the Company's base rates.

16 **Q. WILL THE COMPANY CONTINUE TO PROVIDE ROBUST TESTIMONY THAT**
17 **HAS BEEN PROVIDED IN PAST APRIL CACJA REPORTS FOR THE FINAL**
18 **APRIL 2020 CACJA REPORT?**

19 A. Yes.

1 **B. TCA**

2 **Q. TURNING NOW TO THE TCA, PLEASE PROVIDE ADDITIONAL DETAIL ON**
3 **HOW THE TCA OPERATES.**

4 A. The TCA, established by statute (C.R.S. § 40-5-101(4)) and tariff, provides for
5 recovery of retail jurisdiction transmission function costs. In Proceeding
6 No. 07A-339E,¹¹ the Commission approved the Company's implementation of its
7 TCA. The TCA includes an annual true-up to reflect the actual net plant and
8 Construction Work in Progress ("CWIP") balances as of year-end as compared to
9 projected balances. The annual true-up also addresses revenue recovered
10 through the TCA. Each November 1, the Company files an advice letter to
11 update the revenue requirement recovered through its TCA and the associated
12 rates to be charged under the TCA commencing the following calendar year.
13 This annual advice letter filing accomplishes the true-up noted above for the prior
14 full calendar year. As we are proposing in this case, when the Company
15 establishes new base rates in a full rate proceeding, a portion of the revenue
16 requirement being recovered through the TCA is typically transferred to base
17 rates. That base level of TCA costs is then used to calculate the rider moving
18 forward. For instance, the settlement agreement approved by Decision
19 No. C15-0292 in Proceeding No. 14AL-0660E adjusted the Company's TCA rate
20 and reset the base amount used to calculate the TCA in future years.

¹¹ Decision No. C07-1085 (mailed Dec. 24, 2007).

1 **Q. WHAT TCA REVENUE REQUIREMENT IS THE COMPANY PROPOSING TO**
2 **TRANSFER TO BASE RATES?**

3 A. The Company is proposing to include the revenue requirement associated with
4 the TCA that is included in the 2018 HTY cost of service study presented in this
5 case. That revenue requirement, \$40,027,376, is shown in Table MMA-D-1
6 above and also in Ms. Blair's Attachment DAB-14, page 1. The 2018 annual
7 TCA revenue requirement will set the base level of TCA costs that will be used to
8 calculate the TCA rider beginning with the effective date of rates from this case.

9 **Q. WHAT DOES THE COMPANY PROPOSE WITH REGARD TO**
10 **TRANSFERRING THE TCA RIDER INTO BASE RATES?**

11 A. The Company is proposing to transfer recovery of the TCA revenue requirement
12 associated with the plant in-service balances included in the rate base balances
13 in the 2018 HTY. The Company has been granted rider recovery for
14 transmission investment through the TCA and there is no reason to modify that.
15 Thus, after rates go into effect as a result of this rate review proceeding, the TCA
16 will operate as before, with the 2018 HTY as a baseline.

1 **Q. PLEASE GIVE AN EXAMPLE OF HOW THE TCA WILL OPERATE BEGINNING**
2 **WITH THE EFFECTIVE DATE OF RATES APPROVED IN THIS CASE.**

3 A. In November 2019, the Company will file to update the TCA, effective
4 January 1, 2020 ("2020 TCA").¹² A portion of the amounts included in the 2020
5 TCA are also included in the 2018 HTY cost of service in this case. Once base
6 rates are effective from this case, the 2020 TCA must be reduced effective with the
7 base rate change in this case (as discussed above proposed by the Company in
8 the event of a suspension to be January 1, 2020) in order to prevent double
9 recovery. After the effective date of the base rate change, the 2020 TCA and future
10 TCA Rider filings will reflect the TCA costs in base rates in the 2018 HTY until the
11 next base rate case. The 2020 TCA and all subsequent TCA filings would include
12 any true-up from prior TCA years.

13 **C. Rush Creek Wind Project**

14 **Q. PLEASE PROVIDE SOME BACKGROUND REGARDING THE RUSH CREEK**
15 **WIND PROJECT.**

16 A. The Rush Creek Wind Project is a Company-owned, 600 MW wind generation
17 facility and associated Gen-Tie east of Colorado Springs. The commercial
18 operation date of the Project was December 7, 2018. In Proceeding
19 No. 16A-0117E, Decision No. C16-0958, the Commission approved a settlement

¹² As described in more detail by Ms. Blair, the 2020 TCA will be calculated using the incremental 13-month average estimated transmission net plant in-service balances at December 31, 2020 and the estimated year-end transmission CWIP balance at December 31, 2019, since the Company's 2014 Electric Rate Case (just as it would have had this case not been filed).

1 agreement providing for the Company's construction and ownership of the Rush
2 Creek Wind Project ("Rush Creek CPCN Settlement").

3 **Q. PLEASE EXPLAIN HOW COSTS FOR THE RUSH CREEK WIND PROJECT**
4 **ARE CURRENTLY BEING RECOVERED.**

5 A. In the Rush Creek CPCN Settlement approved by the Commission, the settling
6 parties agreed that the initial cost recovery for the Rush Creek Wind Project
7 would be through the ECA and RESA until such time as the Company filed a
8 base rate case following the commercial operation date of the facilities. To date,
9 cost recovery has only been through the ECA. As indicated above, the
10 commercial operation date of the Project was December 7, 2018. Accordingly,
11 we are now proposing to roll these Rush Creek Wind Project costs into base
12 rates.

13 **Q. WHAT IS THE COMPANY PROPOSING IN THIS CASE WITH RESPECT TO**
14 **THE ONGOING COST RECOVERY OF THE RUSH CREEK WIND PROJECT?**

15 A. Consistent with the Rush Creek CPCN Settlement, we are proposing to transition
16 cost recovery from the ECA to base rates, beginning January 1, 2020, with the
17 exception of the PTCs, which will continue to flow through the ECA as described
18 below, and capital cost savings sharing amounts addressed by Ms. Trammell.

19 **Q. WHAT IS THE COMPANY PROPOSING TO TRANSFER TO BASE RATES**
20 **WITH RESPECT TO THE RUSH CREEK WIND PROJECT?**

21 A. The Company is proposing to include the revenue requirement associated with
22 the Rush Creek Wind Project that is included in the 2018 HTY cost of service

1 study presented in this case. The revenue requirement associated with the Rush
2 Creek Wind Project included in the 2018 HTY, \$130,677,238, is shown in Table
3 MMA-D-1 above and also in Ms. Blair's Attachment DAB-12. The revenue
4 requirement presented on Attachment DAB-12 includes the impact of the
5 requested depreciation rate for the Rush Creek Wind Project, as described by
6 Ms. Wold.

7 **Q. ARE THERE OTHER RUSH CREEK WIND PROJECT COSTS INCLUDED IN**
8 **THE 2018 HTY THAT ARE NOT CURRENTLY BEING RECOVERED IN THE**
9 **ECA?**

10 A. Yes. Ms. Blair describes the property taxes and property insurance costs that
11 the Company has been recovering through base rates, as opposed to the ECA or
12 RESA. Company witness Ms. Naomi Koch provides additional detail regarding
13 the adjustment to the 2018 HTY for Rush Creek Wind Project property taxes.

14 **Q. WILL ALL COSTS ASSOCIATED WITH THE RUSH CREEK WIND PROJECT**
15 **BE INCLUDED IN BASE RATES SUBSEQUENT TO JANUARY 1, 2020?**

16 A. No. The cost savings and benefits of the PTCs will continue to be credited to
17 customers through the ECA as set forth in the Rush Creek CPCN Settlement.

1 **Q. PLEASE GIVE AN EXAMPLE OF HOW THE ECA WILL OPERATE WITH**
2 **RESPECT TO THE RUSH CREEK WIND PROJECT BEGINNING WITH THE**
3 **EFFECTIVE DATE OF RATES FROM THIS CASE.**

4 A. The Company will file to update the ECA, effective January 1, 2020 (“2020 ECA”) in
5 December 2019.¹³ Once base rates are effective in 2020, the 2020 ECA will need
6 to be adjusted to remove Rush Creek Wind Project from the calculation with the
7 base rate change in this case, in order to prevent double recovery. In addition,
8 the 2020 ECA and all subsequent ECA filings would include any true-up from prior
9 ECA years.

10 **Q. HOW DOES ROLLING IN THE REVENUE REQUIREMENTS FROM THE**
11 **CACJA RIDER, TCA, AND RUSH CREEK WIND PROJECT IMPACT BASE**
12 **RATES?**

13 A. As discussed in Ms. Trammell’s Direct Testimony, based on our proposed total
14 revenue requirement, including the 2018 HTY revenue requirements associated
15 with the CACJA Rider, TCA, and Rush Creek Wind Project discussed above, the
16 Company’s proposed increase in Total Base Revenue including Roll-Ins,
17 effective January 1, 2020, is \$401,737,776. However, in terms of the drivers of
18 our overall rate request, 61.2 percent of the increase (\$249,423,765) in base
19 rates is attributable to rolling into base rates the CACJA Rider, TCA, and Rush
20 Creek Wind Project revenue requirements, and thus is not really an increase at

¹³ As described in more detail by Company witness Ms. Blair, the 2020 ECA will include the costs of the Rush Creek Wind asset using the 13-month average estimated net plant in-service balances at December 31, 2020, and all other plant-related costs and the estimated 2020 O&M expenses.

1 all, but just a change in recovery mechanism. After considering the effects of
2 transferring recovery of certain items to base rates from rider recovery, the
3 Company is requesting a net increase in overall base rate revenue of
4 \$158,314,011, or 10.3 percent, over adjusted current base rate revenue. In other
5 words, the Company's requested revenue requirement increase is actually far
6 less than it appears, since a portion of it is associated with the shift of the CACJA
7 Rider, TCA, and Rush Creek Wind Project revenue requirements from riders into
8 base rates. Moreover, and as explained by Ms. Trammell in her Direct
9 Testimony and its Attachment BAT-1, the Company's Steel for Fuel strategy and
10 trends in the industry toward renewable resources that can save money for
11 customers require a different vantage point when it comes to evaluating
12 customer impacts. Ms. Trammell notes that it is important to look at the total bill
13 impact for customers of this rate request, which reflects customer savings of the
14 Steel for Fuel initiative. Attachment BAT-1 provides this overall look at how the
15 Company's total revenues are shifting and then reflects that total bill, as opposed
16 to a base rate-only, look for customers, with a customer impact of 5.7 percent.
17 This 5.7 percent data point is an appropriate metric on a total bill basis for use in
18 evaluating the Company's rate proposal in this proceeding.

1 energy-specific charges associated with the Rush Creek Wind Project. The base
2 rate kWh charge will be known as the “GRSA-E” rider and is a separate GRSA
3 for the Rush Creek Wind Project. The proposed GRSA, which is reflected in
4 Attachments MMA-1 and MMA-2, would be an incremental increase to the
5 current base rates approved in the last electric Phase II Rate Case, Proceeding
6 No. 16AL-0048E. Past rate proceedings have often included a separate “Phase
7 I” for the determination of a revenue requirement, and “Phase II” for rate design
8 and cost allocation, and the GRSA has functioned to allow Public Service to
9 implement a Commission-approved change to base rates, across all rate
10 classes, during the period following a Phase I determination but before the
11 completion of a Phase II rate design proceeding. At present, the Company’s
12 GRSA is negative 4.19 percent¹⁴ to implement rate reductions associated with
13 the return of 2018 Tax Cuts and Jobs Act (“TCJA”) savings.

14 In this Phase I proceeding, based on the timing and proposed effective
15 date of final rates, we anticipate that our GRSA will be implemented at the end of
16 this case effective January 1, 2020. This proposal is discussed further by
17 Company witness Ms. Trammell.

¹⁴ There is also a negative -0.44 percent GRSA effective April 1, 2019 through June 30, 2019 as a result of the Revised Stipulation and Settlement Agreement Regarding Incorporating Tax Cuts and Jobs Act (“TCJA”) Impacts into Public Service’s Rates (“Revised TCJA Settlement”) filed on April 27, 2018. Under the terms of the Revised TCJA Settlement, Public Service agreed to make a compliance filing within 60 to 90 days after the end of 2018 to true up the 2018 TCJA impacts for variances in estimated revenues. This GRSA will be in effect until June 30, 2019.

1 **B. Tariff Sheet Rate Changes and Other Minor Revisions**

2 **Q. IS THE COMPANY MAKING MINOR CHANGES TO CERTAIN TARIFF**
3 **SHEETS?**

4 A. Yes. Among other changes, we are updating the Table of Contents based on the
5 changes we are making to other tariffs, and we are similarly updating the
6 Reserved for Future Filing Index, Territory Served, and General Definitions. In
7 addition, the Company is removing the reference to Transmission Time-of-Use
8 (Schedule TTOU) since the Commission approved the Company's proposal to
9 eliminate the TTOU Schedule as of January 1, 2017.¹⁵ This tariff clean-up
10 impacts Schedules PTOU, STOU, Solar Rewards, DSMCA, PCCA, TCA, and
11 CACJA. Finally, the Company is correcting the wattage from 69 to 65 Watts in
12 the Parking Lot Lighting Service (Schedule PLL).

13 **C. Tariff Revisions Involving Changes to Terms and Conditions or Other**
14 **Tariff Language**

15 **Q. PLEASE IDENTIFY SOME OF THE OTHER TARIFF REVISIONS THAT**
16 **INVOLVE CHANGES TO TERMS AND CONDITIONS OR OTHER TARIFF**
17 **LANGUAGE?**

18 A. The Company proposes changes to specific terms and conditions or other tariff
19 language for the following tariffs:

¹⁵ Decision No. C16-1075 approved the Company's Non-Unanimous Settlement Agreement in Proceeding Nos. 16AL-0048E, 16A-0055E, and 16A-0139E, effective January 1, 2017.

- 1 • Earnings Share Adjustment (“ESA”)
- 2 • Quality of Service Plan (“QSP”)
- 3 • Electric Commodity Adjustment
- 4 • Clean-Air Clean-Jobs Act Rider
- 5 • Requests for Customer Data in Rules and Regulations - General
- 6 • Other Meter Tests and Billing for Errors in Rules and Regulations -
- 7 Standards

8 **Q. DO SOME OF THE COMPANY’S PROPOSED CHANGES ALSO INCLUDE**
9 **CHANGES TO APPLICABLE RATES OR CHARGES?**

10 A. Yes, while some of these revisions involve proposed changes to specific terms
11 and conditions or other tariff language, others involve changes to tariff language
12 and the applicable rates or charges. For the latter category, because they also
13 include tariff language changes, I cover them here, as opposed to the prior
14 section of my Direct Testimony that addressed only very minor modifications.

15 **Q. PLEASE BRIEFLY DESCRIBE THE CHANGES TO EACH OF THE TARIFFS**
16 **INCLUDED IN THIS SECTION OF YOUR TESTIMONY AND WHY THE**
17 **COMPANY IS PROPOSING THESE CHANGES.**

18 A. In the following subsections, I provide an overview of the changes to the
19 applicable tariffs, discuss the Company’s reasons for proposing these changes,
20 and explain why such changes are reasonable and should be approved by the
21 Commission.

22 **1. Earnings Share Adjustment**

23 The ESA is being removed from the Company’s tariff as it expired in 2017
24 and is not part of the Company’s proposal in this proceeding.

1 **2. Quality of Service Plan**

2 The QSP was originally established in January 1, 2007, and the Company
3 filed Advice Letter No. 1779-Electric to extend the existing QSP on
4 November 13, 2018. At this time, the Company proposes only minimal
5 adjustments to the QSP. However, certain other adjustments related to the
6 structure of the overall Gas QSP will likely be made to the Electric QSP
7 depending on the outcome of both the consolidated electric and gas distribution
8 line extension proceeding¹⁶ and the Gas QSP proceeding. These would include
9 alignment of the Company goals and mission of the PUC as well as the addition
10 of adequate service metrics, similar to those described in its New Gas QSP
11 Application and settlement agreement,¹⁷. The Company intends to include some
12 of the new components of its proposed Gas QSP and the Distribution Line
13 Extension Policy in the Electric QSP pending the outcome of the both
14 proceedings, in which final tariffs are expected no later than this fall.

15 The Company will submit a compliance filing reflecting the outcome of the
16 consolidated line extension proceedings that will remain in the Electric QSP
17 through 2021. For present purposes, as reflected in the redlined tariff sheet
18 included in Attachment MMA-2, the Company is proposing to extend the Electric
19 QSP through 2021, and to modify the reporting requirements to replace current
20 monthly, quarterly, and annual reporting with just annual reports. The Electric
21 QSP is well-established, and the Company believes that annual reporting is

¹⁶ See Proceeding No. 18AL-0852E.

¹⁷ See Proceeding No. 18A-0918G.

1 adequate and more administratively efficient, and that this change will streamline
2 the process for both the Company and other stakeholders. The inclusion of
3 structural changes and the addition of adequate service metrics, when finalized
4 and approved in the Gas QSP and consolidated line extension proceedings, will
5 maintain consistency as between the Gas and Electric QSPs, and is consistent
6 with the Company's objectives to improve transparency and customer service.

7 **3. Electric Commodity Adjustment**

8 The Company is proposing to update the Short-Term Sales Margins for
9 Generation and Proprietary Book from calendar year 2015 to 2018. Company
10 witness Ms. Blair explains the basis for these changes to the sales margins in
11 more detail in her Direct Testimony.

12 The ECA is also being revised to move recovery of the revenue
13 requirement associated with the Rush Creek Wind Project from the ECA into
14 base rates, as I described previously in my testimony. The cost savings and
15 benefits of the PTCs, however, will continue to be credited to customers through
16 the ECA as well as any capital cost savings sharing as set forth in the Rush
17 Creek CPCN Settlement.

1 Additionally, I propose to implement tariff language in the ECA associated
2 with the Cheyenne Ridge Wind Project Settlement Agreement approved by
3 Commission Decision No. C19-0367E in Proceeding No. 18A-0905E, which
4 provides for recovery through the ECA of the costs of the Cheyenne Ridge Wind
5 Project, including the revenue requirement, deferred tax asset carrying costs and
6 PTCs as applicable. The revenue requirement, with the exception of any
7 incremental costs associated with the Cheyenne Ridge Wind Project, will flow
8 through the ECA until such a time that the revenue requirement is rolled into
9 base rates.

10 Finally, the Company proposes to discontinue the existing Equivalent
11 Availability Factor Performance Mechanism. The EAFPM applied to the
12 Company's Equivalent Availability Factor ("EAF") performance in 2015, 2016
13 and 2017. I explain the EAFPM proposal in more detail later in my Direct
14 Testimony.

15 **4. Clean Air-Clean Jobs Act Rider**

16 As I discussed earlier in my Direct Testimony, we are proposing to roll into
17 base rates the 2018 HTY revenue requirements that are currently recovered
18 through the CACJA Rider. The CACJA Rider will only continue after the effective
19 date of new rates in this proceeding for true-ups for the period prior to the roll-in
20 of the CACJA Rider. The CACJA Rider will remain in place through
21 December 31, 2021 to allow for necessary CACJA cost recovery true-ups for
22 calendar years 2018 and 2019. We will submit an additional annual filing on or

1 around April 15, 2020 for purposes of the true-up of CACJA costs in base rates,
2 as explained earlier in my testimony.

3 The Company modified the CACJA Rider tariff to explain that the last
4 advice letter will be filed by November 1, 2020 to take effect January 1, 2021.
5 Additionally, the Company will submit a compliance advice letter filing to cancel
6 the CACJA Rider tariff effective January 1, 2022.

7 **5. Data Privacy and Requests for Customer Data**

8 The Company is proposing tariff changes related to Data Privacy in the
9 Requests for Customer Data section of the General section of the Company's
10 Rules and Regulations. The Company's main Data Privacy provisions are found
11 starting on Sheet No. R95. Now that the Company has several years'
12 experience implementing the Commission's customer data privacy rule
13 requirements, the Company is proposing tariff changes to more clearly reflect the
14 reports available to customers and third parties, and associated parameters and
15 charges. Along with these proposed changes, the Company has proposed
16 changes to the Schedule of Charges for Rendering Service, on Sheet No. 25B, to
17 reflect the reduced charge of \$291 for Non-Standard Batched Customer Data
18 Reports, along with a new \$65 per hour charge for Non-Standard Aggregated
19 Data Reports, as to conform the language to support the changes above.
20 Similarly, on Sheet No. R12, the proposed tariff changes reflect those customer
21 data reports that are provided at no charge.

1 **6. Other Meter Tests and Billing for Errors**

2 In both the Other Meter Tests and Billing for Errors sections of the
3 Standards in the Company's Rules and Regulations, the Company is proposing a
4 number of changes in order to clarify and simplify the tariff language, and better
5 align it with Commission Rules. In addition, the Company proposes to include
6 tariff provisions addressing customer credit and payment plan options that apply
7 in the event billing adjustments are made pursuant to these sections.

1 **IV. RATE CASE EXPENSES**

2 **Q. WHAT IS THE TOTAL AMOUNT OF RATE CASE EXPENSES FOR WHICH**
3 **THE COMPANY SEEKS RECOVERY IN THIS PROCEEDING?**

4 A. The Company seeks to recover \$7,669,077 in rate case expenses in this
5 proceeding. These expenses stem from a number of proceedings, including this
6 rate review proceeding.

7 **Q. IS PUBLIC SERVICE PROPOSING TO RECOVER RATE CASE EXPENSES**
8 **FROM OTHER PROCEEDINGS IN THIS CASE?**

9 A. Yes. Public Service is proposing to include rate case expenses from the
10 Company's 2017 Electric Rate Case,¹⁸ 2016 Depreciation Case in Proceeding
11 No. 16A-0231E, and 2016 Phase II Case in Proceeding No. 16AL-0048E.

12 **Q. WHY IS IT APPROPRIATE FOR PUBLIC SERVICE TO INCLUDE RATE CASE**
13 **EXPENSES AS A RECOVERABLE ITEM IN THE COST OF SERVICE?**

14 A. Most businesses have the flexibility to set their prices based on their assessment
15 of the market and the demand for their products. Utilities subject to cost of
16 service regulation do not have this same flexibility. Instead, we must file for and
17 obtain regulatory authorization to establish new rates. Consequently, the cost of
18 filing and litigating rate cases are necessary costs of conducting our business. It
19 has been the long-standing practice of this Commission to treat reasonable rate

¹⁸ The 2017 Electric Rate Case includes costs for settlement proposals related to the TCJA Revised Settlement in the TCJA Statewide Proceeding (Proceeding No. 18M-074EG), and costs related to bifurcated TCJA Proceeding (Proceeding No. 18M-0401E) for an Administrative Law Judge to determine if the Revised Settlement was in the public interest, net of any expenses supporting the TCJA quarterly reporting in the miscellaneous 2018 TCJA proceeding.

1 case expense as a necessary cost of doing business and, after review, to allow
2 recovery of rate case expenses through mechanisms established in the same or
3 subsequent proceedings.

4 **Q. WHY IS PUBLIC SERVICE INCLUDING RATE CASE EXPENSES FOR**
5 **THE 2017 ELECTRIC RATE CASE IN THIS PROCEEDING?**

6 A. The 2017 Electric Rate Case was filed pursuant to both administrative and
7 legislative directives. First, when the Commission approved the Settlement
8 Agreement in the 2014 Electric Rate Case establishing our current electric retail
9 rates, it directed the Company to file “an electric base rate case in 2017 for rates
10 to be in effect no sooner than January 1, 2018”¹⁹ The Colorado Public
11 Utilities Law required the filing in 2017 as well. Specifically, the Company
12 needed to file a base rate case before the end of the rate period established by
13 the Settlement Agreement given that the rates included the CACJA Rider, which
14 is a “special regulatory practice” within the meaning of § 40-3.2-207(5), C.R.S.
15 Section 40-3.2-207(5), C.R.S. requires that “[d]uring the time any special
16 regulatory practice is in effect, the utility shall file a new rate case at least every
17 two years or file a base rate recovery plan that spans more than one year.”
18 Therefore, the Company made the 2017 Electric Rate Case filing consistent with
19 both the requirements of Decision No. C15-0292 and § 40-3.2-207(5), C.R.S.

¹⁹ Decision No. C15-0292, at Ordering ¶ 6.

1 **Q. WHY IS PUBLIC SERVICE INCLUDING RATE CASE EXPENSES FOR**
2 **THE 2016 DEPRECIATION STUDY IN THIS PROCEEDING?**

3 A. Under the terms of the approved Settlement Agreement from Public
4 Service's 2014 Electric Rate Case, the Company is allowed to include
5 incremental outside consultant and legal expenses incurred by the Company in
6 preparing and defending the 2016 Depreciation Case.

7 **Q. WHY IS PUBLIC SERVICE INCLUDING RATE CASE EXPENSES FOR THE**
8 **LAST PHASE II ELECTRIC RATE CASE IN THIS PROCEEDING?**

9 A. Under the terms of the three-case Settlement Agreement (at page 45) from
10 Public Service's Phase II Electric Rate Case in Proceeding No. 16AL-0048E,²⁰
11 which was approved by the Commission in Decision No. C16-1075 (as modified
12 by Decision No. C16-1165), the Company is allowed to include actual rate case
13 expenses as eligible for recovery in the next Electric Phase I rate case.

14 In addition, also pursuant to this agreement, any additional programming
15 and billing costs for the RE-TOU and RD-TDR above the incremental metering
16 costs of the service and \$330,000 of one-time programming and billing costs
17 shall be treated as rate case expenses eligible for deferred accounting and
18 recovery in a subsequent proceeding ("2016 Phase II Trial and Pilot"). This rate
19 review proceeding is that proceeding.

²⁰ Proceeding Nos. 16AL-0048E (Public Service's Phase II Electric Rate Case), 16A-0055E (Public Service's Application for Approval of the Solar*Connect Program), and 16A-0139E (Public Service's Application for Approval of the 2017-2019 Renewable Energy Compliance Plan) were combined for purposes of settlement.

1 **Q. PLEASE PROVIDE A MORE DETAILED BREAKDOWN OF THE TOTAL**
 2 **AMOUNT OF RATE CASE EXPENSES THE COMPANY SEEKS TO**
 3 **RECOVER IN THIS PROCEEDING.**

4 A. The total cost for this rate review proceeding, the 2017 Electric Rate Case,
 5 the 2016 Depreciation Study, and the 2016 Phase II Rate Case (including the
 6 2016 Phase II Trial and Pilot) are as follows:

**Table MMA-D-2
 Total Rate Case Expenses**

| <i>Proceeding Name</i> | <i>Proceeding No.</i> | <i>Amount</i> | <i>Expense Type</i> |
|-------------------------------|-----------------------|-----------------------------|---------------------|
| 2019 Rate Review | This proceeding | \$ 1,470,241 | Estimate |
| 2017 Electric Rate Case | 17AL-0649E | \$ 987,507 ²¹ | Actuals |
| 2016 Depreciation Case | 16A-0231E | \$ 583,474 | Actuals |
| 2016 Phase II Rate Case | 16AL-0048E | \$ 380,067 | Actuals |
| 2016 Phase II Trial and Pilot | 16AL-0048E | \$ 3,822,755 / 4,247,788 | Actuals/Estimate |
| Total | | \$7,669,077 | |

8 The total cost for consultants, legal expenses, and other initiatives associated
 9 with this Phase I rate review is estimated to be \$1,470,241, assuming a fully
 10 litigated case with a hearing, post-hearing briefing, exceptions and replies to
 11 exceptions, and motions for rehearing and replies. The actual costs for the 2017
 12 Electric Rate Case (\$987,507) as adjusted to remove costs associated with
 13 TCJA Quarterly Reports), 2016 Phase II Rate Case (\$380,067), and the 2016
 14 Depreciation Case (\$583,474) are primarily associated with consultants and legal
 15 expenses that were incurred for these proceedings. The 2016 Phase II Trial and

²¹ This amount is \$1,001,719 less \$14,211 for TCJA Quarterly Reports that have been removed from this rate case expense amount.

1 Pilot are currently underway and the associated marketing, program
2 management, measurement and verification (“M&V”), billing and IT costs are
3 estimated to be \$4,247,788. Attachment MMA-4 provides a summary of these
4 rate case expenses by major category and proceeding.

5 Below I discuss some rate case expense history and explain the major
6 categories of the rate case expenses.

7 **Q. DOES YOUR ESTIMATE OF RATE CASE EXPENSES INCLUDE ANY RATE**
8 **CASE EXPENSES FROM THE 2014 ELECTRIC RATE CASE?**

9 A. No. As detailed by Company witness Ms. Blair, the rate case expenses
10 approved for the 2014 Electric Rate Case were amortized over a 36-month
11 period, which ended December 31, 2017.

12 **Q. PLEASE LIST AND GENERALLY DESCRIBE THE MAJOR RATE CASE**
13 **EXPENSE CATEGORIES YOU ARE PRESENTING FOR RECOVERY.**

14 A. The major categories of rate case expenses are generally common to each of the
15 proceedings for which the Company seeks recovery of rate case expenses, and I
16 provide expenses for these categories in Attachment MMA-4:

17 Consultants: Consultants are necessary for the preparation of a
18 comprehensive electric rate case for a number of reasons. Many times
19 consultants will testify to or provide support for ROE recommendations,
20 benchmarking analyses, actuarial review of testimony, discovery, or case
21 assembly. Typically, the expertise sought from the consultant is not an expertise
22 that is hired on a permanent basis within the organization.

1 Transcripts/Hearing Costs: During the course of a proceeding, a court
2 reporter will be necessary to transcribe depositions and hearings before the
3 Commission. There is a cost of having court reporters record and transcribe
4 these proceedings. This fee increases or decreases based upon the timeframe
5 by which the reporter must turn over the transcript.

6 Legal Counsel: The Company has an in-house legal department whose
7 regulatory team works on the matters that we have before the Commission.
8 However, we have more Commission-related work than can be handled by our
9 in-house department, so we also need to retain outside attorneys for this work.
10 The Company does not staff up its legal department assuming continuous
11 ongoing rate cases, but we do assign inside attorneys to our rate cases. Our
12 ability to rely on our inside counsel for rate cases is dependent upon other
13 pending matters. Therefore, outside legal assistance is sometimes necessary.

14 Customer Noticing: Pursuant to Rule 1210, the Company must provide a
15 notice to its customers regarding the rate request. Historically this meant
16 sending out a mailing to all customers at a substantial cost. During the 2014
17 Electric Rate Case, we reached an agreement on noticing and filed that
18 alternative form of notice (“AFN”) with the Commission. We are proposing to
19 utilize that same procedure here.

20 Postage: We must occasionally mail case materials to intervenors (e.g.,
21 Company testimonies, discovery responses, and other materials).

1 Duplicating and Office Supplies: This category of costs reflects the
2 printing of our filings for internal and external use, as well as other materials
3 necessary for the rate case.

4 Miscellaneous Expenses: This category captures a variety of items,
5 including market research, incremental regulatory support from temporary or
6 hourly employees for the preparation and processing of the case, and travel and
7 related expenses for Company witnesses to attend the hearing and other
8 meetings.

9 **A. This Rate Review Proceeding**

10 **Q. WILL PUBLIC SERVICE INCUR RATE CASE EXPENSES TO PREPARE AND**
11 **PROSECUTE THIS RATE REVIEW?**

12 A. Yes. Public Service has already incurred rate case expenses to prepare this rate
13 review filing and will continue to incur rate case expenses to perform the other
14 tasks necessary as we move through the adjudicatory process before the
15 Commission.

16 **Q. PLEASE DISCUSS THE ACTUAL RATE CASE EXPENSES THAT PUBLIC**
17 **SERVICE INCURRED RELATED TO THIS RATE REVIEW PROCEEDING**
18 **THROUGH THE END OF THE APRIL 2019.**

19 A. Public Service incurred \$469,117 in rate case expenses related to this rate
20 review proceeding through the end of April 2019. These expenses were incurred
21 primarily due to consultant expenses, legal fees, and internal labor expenses.

1 **Q. PLEASE DISCUSS THE SPECIFIC CONSULTANT AND OUTSIDE WITNESS**
2 **COSTS THAT THE COMPANY IS PROJECTING TO INCUR FOR THIS PHASE**
3 **I RATE CASE.**

4 A. The costs associated with securing outside consultants or witnesses with specific
5 areas of expertise are necessary for the support and completion of the case. We
6 estimate these costs to be \$156,133 for the services provided by Concentric and
7 Willis Towers Watson.

8 **Q. PLEASE DESCRIBE THE SERVICES THAT WERE OR WILL BE PROVIDED**
9 **BY CONCENTRIC ENERGY ADVISORS.**

10 A. In any rate review, ROE and capital structure are critical issues. The witness
11 developing the ROE recommendation must be experienced and able to explain
12 the analysis clearly. We do not maintain the expertise required of an ROE
13 witness in-house. Consequently, we must hire a consultant to provide the
14 analysis and testimony. The Company does not hire an internal witness for this
15 area of expertise because it is a specialized field. Moreover, external experts
16 generally have a broader view of developments in their areas of expertise than
17 internal employees focused on the eight states in which Xcel Energy operates.
18 Rate cases expenses for services provided by Concentric Energy Advisors is
19 approximately \$130,000.

1 **Q. PLEASE DESCRIBE THE SERVICES THAT WERE OR WILL BE PROVIDED**
2 **BY WILLIS TOWERS WATSON.**

3 A. Willis Towers Watson is providing consulting support to the Company with both a
4 compensation study and assistance related to the Company's pension plan
5 status. \$26,133 of the rate case expenses is estimated to be for Willis Towers
6 Watson, with \$25,000 for the compensation study and \$1,133 for the pension-
7 related analyses.

8 **Q. PLEASE DISCUSS THE TRANSCRIPT AND HEARING COSTS THAT THE**
9 **COMPANY IS PROJECTING TO INCUR AS PART OF THIS RATE REVIEW.**

10 A. The Company anticipates incurring a total cost of \$26,025 for the purchase of
11 transcripts of the hearings and other hearing costs.

12 **Q. PLEASE DISCUSS THE OUTSIDE LEGAL FEES THAT THE COMPANY IS**
13 **PROJECTING TO INCUR AS PART OF THIS RATE REVIEW.**

14 A. Outside Legal costs are estimated to be \$1,170,000, which are separated across
15 two law firms we hired for specific assistance with this rate review proceeding.
16 The two law firms are Winstead PC and Wilkinson Barker Knauer LLP. Each of
17 these firms was retained for its expertise and specific knowledge of Public
18 Service and other Xcel Energy operating companies. The firms provided, or will
19 provide, assistance in assembling testimony and attachments, witness
20 preparation, advice on strategy, responding to discovery, and generally
21 processing the case. I would also add that the Company's internal legal team
22 works hard to ensure that duties are appropriately assigned to outside legal

1 counsel and to ensure that work efforts are not duplicative. The internal and
2 external legal teams work as a unit and are in constant coordination to be as
3 efficient as possible.

4 **Q. PLEASE DESCRIBE THE COSTS TO MEET THE NOTICE REQUIREMENTS**
5 **OF THE COMMISSION THAT THE COMPANY IS PROJECTING TO INCUR AS**
6 **PART OF THIS RATE REVIEW.**

7 A. The costs estimated for completing this requirement are \$55,074. This cost can
8 be broken down into two categories: (1) bill insert; and (2) newspaper. The bill
9 insert component of this category of rate case expense is \$19,480, which is the
10 cost associated with printing the notice on a customers' bills and mailing it to
11 customers during their normal billing cycles. The newspaper component of this
12 category of rate case expense is \$35,594. This expense is to fulfill the
13 requirement that we post the notice of our filing in a newspaper of general
14 circulation for two consecutive Sundays.

15 **Q. PLEASE DISCUSS THE POSTAGE COSTS THAT THE COMPANY IS**
16 **PROJECTING TO INCUR AS PART OF THIS RATE REVIEW.**

17 A. We estimate we will incur approximately \$500 in postage expenses throughout
18 the case. These are costs associated with providing materials such as discovery
19 responses to intervening parties through the United States Postal Service
20 delivery or direct shipping. If materials need to be mailed to an intervenor, the
21 Company prefers to use the United States Postal Service delivery. However, in
22 some cases the only means of timely delivery is direct shipping.

1 We again plan to use the SharePoint site to provide access to discovery
2 responses, attachments, work papers, testimony, and some settlement materials.
3 This approach both reduces postage costs and allows intervenors located at a
4 more distant location to more timely access the information.

5 **Q. PLEASE DESCRIBE THE ESTIMATED COSTS ASSOCIATED WITH THE**
6 **PRINTING AND PROVISION OF HARD COPIES OF CASE MATERIALS FOR**
7 **THIS RATE REVIEW.**

8 A. Both at the onset of the case and throughout the proceeding, the Company will
9 provide paper copies to various parties as well as to Company witnesses. The
10 costs for this activity are estimated to be \$1,200 for printing and \$500 for
11 supplies.

12 **Q. PLEASE DISCUSS THE MISCELLANEOUS EXPENSES THAT THE**
13 **COMPANY IS PROJECTING TO INCUR AS PART OF THIS RATE REVIEW.**

14 A. Miscellaneous expenses cover communications with our employees regarding
15 the rate review, travel expenses for out-of-state witnesses and incremental
16 regulatory support. The total amount requested for this category is \$60,809,
17 which is broken down into sub-categories below.

1 **Table MMA-D-3**
2 **Miscellaneous Expenses for Current Proceeding**

| <i>Miscellaneous Expenses</i> | <i>Amount</i> |
|---------------------------------|------------------|
| Communications – Webcast | \$ 1,545 |
| Employee Expenses (e.g. Travel) | \$ 17,600 |
| Regulatory Support | \$ 41,664 |
| Total | \$ 60,809 |

3 The two most significant subcategories in this major cost category are
4 Employee Expenses and Regulatory Support. The Employee Expenses
5 subcategory reflects travel expenses for individuals who do not reside in
6 Colorado. These employees must travel to provide testimony at the hearing,
7 meet with intervenors, and participate in other preparatory sessions as needed.
8 Regulatory Support is for the incremental labor that the Company has contracted
9 for eight months to support the case full time. Regulatory Support includes
10 supporting the SharePoint site permissions, tracking discovery requests and
11 responses, and other administrative tasks necessary to manage the case timely
12 and accurately.

13 **B. 2017 Electric Rate Case**

14 **Q. PLEASE DISCUSS THE OUTSIDE LEGAL FEES THAT THE COMPANY**
15 **INCURRED FOR THE 2017 ELECTRIC RATE CASE.**

16 A. The Company incurred \$668,331 for outside legal costs for the firms Winstead
17 PC, Wilkinson Barker Knauer LLP, and Briggs and Morgan. These firms
18 provided assistance in assembling testimony and attachments, advice on
19 strategy, responding to discovery, and generally processing the case. The

1 outside legal services were retained in order to supplement the Company's in-
2 house legal staff's case load.

3 **Q. PLEASE DISCUSS THE CONSULTANT COSTS THAT THE COMPANY**
4 **INCURRED FOR THE COMPANY'S 2017 ELECTRIC RATE CASE.**

5 A. The Company incurred \$247,961 of consultant costs for PEG, Concentric, Janet
6 Schmidt-Petree (consultant retained by Wilkinson Barker Knauer LLP), and Gene
7 Wickes as broken down further below. PEG provided consulting services related
8 to the proposed Multi-Year Plan and benchmarking in support of the test year
9 convention utilized in Proceeding No. 17AL-0649E Concentric provided similar
10 services to the services provided in this proceeding, primarily related to ROE and
11 capital structure. In the 2017 Electric Rate Case, as is the case here, these are
12 critical issues and Concentric and its specialized expertise were retained to
13 assist the Company in addressing these issues. Janet Schmidt-Petree assisted
14 in development of the CAAM and FDC Study brought forward in the 2017 Electric
15 Rate Case and also provided assistance in addressing discovery related to the
16 CAAM and FDC Study. Finally, Mr. Gene Wickes provided consulting services
17 related to the Prepaid Pension Asset.

18 **Table MMA-D-4**
19 **Consultant Costs for 2016 Electric Rate Case**

| <i>Consultant Costs</i> | <i>Amount</i> |
|--------------------------------|----------------------|
| PEG | \$ 167,558 |
| Concentric Energy Advisors | \$ 58,106 |
| Janet Schmidt-Petree | \$ 13,875 |
| Gene Wickes | \$ 8,422 |
| Total | \$ 247,961 |

1 **Q. PLEASE DESCRIBE THE COSTS INCURRED TO MEET THE NOTICE**
2 **REQUIREMENTS OF THE COMMISSION FOR THE 2017 ELECTRIC RATE**
3 **CASE.**

4 A. The Company incurred \$54,874 for noticing the 2017 Electric Rate Case. The
5 bill insert was \$19,280, which is the cost associated with printing the notice on a
6 customers' bills and mailing it to customers during their normal billing cycles.
7 The newspaper notice was \$35,594. This expense was to fulfill the requirement
8 that we post the notice of our filing in a newspaper of general circulation for two
9 consecutive Sundays.

10 **Q. WHAT WAS THE AMOUNT OF POSTAGE COSTS THAT THE COMPANY**
11 **INCURRED FOR THE COMPANY'S 2017 ELECTRIC RATE CASE?**

12 A. The Company projected to incur \$500 for postage costs but ultimately did not
13 incur any costs for this category.

14 **Q. PLEASE DISCUSS THE MISCELLANEOUS EXPENSES THAT THE**
15 **COMPANY INCURRED FOR THE COMPANY'S 2017 ELECTRIC RATE CASE.**

16 A. Miscellaneous expenses cover communications with our employees regarding
17 the rate case, market research, regulatory support, and travel and employee
18 expenses for out-of-state witnesses. For the 2017 Electric Rate Case, the only
19 two categories where the Company incurred costs were with regard to travel and
20 expenses. The total amount incurred for the Miscellaneous Expense category
21 was \$26,908 and is subdivided as listed below:

1 **Table MMA-D-5**
2 **Miscellaneous Expenses for 2017 Electric Rate Case**

| <i>Miscellaneous Expenses</i> | <i>Amount</i> |
|-------------------------------|------------------|
| Travel and Expenses | \$ 13,955 |
| Regulatory Support | \$ 12,953 |
| Total | \$ 26,908 |

3 Regulatory Support was for the incremental labor that the Company
4 contracted to support the case by managing SharePoint site permissions,
5 tracking Discovery requests and responses, and other administrative tasks
6 necessary to manage the case. Travel and expenses were for out-of-state
7 witnesses to attend meetings and discussions associated with the 2017 Electric
8 Rate case as the Company prepared its filing.

9 **C. 2016 Phase II Rate Case**

10 **Q. PLEASE DISCUSS THE OUTSIDE LEGAL FEES THAT THE COMPANY**
11 **INCURRED FOR THE COMPANY'S 2016 PHASE II RATE CASE.**

12 A. The Company incurred \$180,331 for outside legal costs for the firms Armstrong
13 Teasdale and Moss & Barnett. These firms provided assistance in assembling
14 testimony and attachments, advice on strategy, responding to discovery, and
15 generally processing the case. The outside legal services were retained in order
16 to supplement the Company's in-house legal staff's case load.

17 **Q. PLEASE DISCUSS THE CONSULTANT COSTS THAT THE COMPANY**
18 **INCURRED FOR THE COMPANY'S 2016 PHASE II RATE CASE.**

19 A. The Company incurred \$63,558 of consultant costs for The Brattle Group and
20 DNV-GL. The Brattle Group provided consulting services to help the Company

1 respond to intervenor critiques of the proposed residential demand charge based
2 on a draft of the Brattle Group study of customer response to the RD-TDR
3 (formerly RD-TOU) rate design. DNV-GL supported our measurement and
4 verification study design process including experimental design and analysis, and
5 control group considerations. They also conducted a power analysis to
6 determine appropriate sample size targets required to sufficiently provide
7 statistically significant results. DNV-GL's work was incorporated into the
8 Company's RE-TOU & RD-TDR Study and Evaluation Plan, and they
9 participated in all of the stakeholder meetings that occurred during the fall and
10 winter of 2016 prior to the launch of the pricing plans.

11 **Q. PLEASE DESCRIBE THE COSTS INCURRED TO MEET THE NOTICE**
12 **REQUIREMENTS OF THE COMMISSION FOR THE 2016 PHASE II RATE**
13 **CASE.**

14 A. The Company incurred \$41,425 for noticing the Phase II Rate Case. The bill
15 insert was \$19,704, which is the cost associated with printing the notice on a
16 customers' bills and mailing it to customers during their normal billing cycles. The
17 newspaper notice was \$17,997. This expense was to fulfill the requirement that
18 we post the notice of our filing in a newspaper of general circulation for two
19 consecutive Sundays. The cost for sending direct mail to Solar*Rewards
20 customers was \$3,724.

1 Q. WHAT WAS THE AMOUNT OF POSTAGE COSTS THAT THE COMPANY
2 INCURRED FOR THE COMPANY'S 2016 PHASE II RATE CASE?

3 A. The Company incurred \$54 of postage.

4 Q. PLEASE DISCUSS THE MISCELLANEOUS EXPENSES THAT THE
5 COMPANY INCURRED FOR THE COMPANY'S LAST PHASE II RATE CASE.

6 A. Miscellaneous expenses cover communications with our employees regarding
7 the rate case, market research, regulatory support, and travel and employee
8 expenses for out-of-state witnesses. The total amount incurred for the
9 Miscellaneous Expense category was \$93,001 and is subdivided as listed below:

10 **Table MMA-D-6**
11 **Miscellaneous Expenses for 2016 Phase II Electric Rate Case**

| <i>Miscellaneous Expenses</i> | <i>Amount</i> |
|-------------------------------|------------------|
| Communications – Webinar | \$ 2,175 |
| Market Research | \$ 39,740 |
| Regulatory Support | \$ \$48,952 |
| Miscellaneous | \$ 2,134 |
| Total | \$ 93,001 |

12 The most significant subcategories in this cost category are Market
13 Research and Regulatory Support. Market Research costs were for conducting
14 Focus Groups with residential customers to gather their input on Grid Use
15 Charges and the Company's long-term rate design. Regulatory Support was for
16 the incremental labor that the Company contracted to support the case by
17 managing SharePoint site permissions, tracking Discovery requests and
18 responses, and other administrative tasks necessary to manage the case timely
19 and accurately.

1 **D. 2016 Depreciation Case**

2 **Q. PLEASE DISCUSS THE OUTSIDE LEGAL FEES THAT THE COMPANY**
3 **INCURRED FOR THE COMPANY’S 2016 DEPRECIATION CASE.**

4 A. The Company incurred \$369,475 for outside legal costs for the firm Wilkinson
5 Barker Knauer LLP. This firm provided assistance in assembling testimony and
6 attachments, advice on strategy and legal issues, responding to discovery, and
7 generally processing the case. The outside legal services were retained in order
8 to supplement the Company’s in-house legal staff’s case load.

9 **Q. PLEASE DISCUSS THE CONSULTANT COSTS THAT THE COMPANY**
10 **INCURRED FOR THE COMPANY’S 2016 DEPRECIATION CASE.**

11 A. The Company incurred \$212,638 for consultant costs for a depreciation study
12 conducted by Alliance Consulting Group (“Alliance”), and a Dismantling Study
13 conducted by Burns & McDonnell. Alliance was primarily responsible for
14 developing the electric and common utility plant depreciation rates using industry
15 standard depreciation methods under the direction of the Company. These costs
16 account for \$152,711 of the total Consulting costs. Burns & McDonnell
17 conducted the dismantling and decommissioning study that was used to develop
18 the decommissioning costs used in the depreciation rates developed by Alliance.
19 The 2016 decommissioning cost study was an update of the 2014
20 decommissioning cost study used in the 2014 Electric Rate Case, which resulted
21 in some cost savings for the Company versus costs for a full blown study.
22 Burns & McDonnell costs represent \$59,927 of the total Consulting costs.

1 **Q. PLEASE DISCUSS THE MISCELLANEOUS EXPENSES THAT THE**
2 **COMPANY INCURRED FOR THE COMPANY'S 2016 DEPRECIATION STUDY.**

3 A. The Company incurred \$1,361 of miscellaneous expenses for travel and
4 employee expenses for out-of-state witnesses.

5 **E. 2016 Phase II Trial and Pilot**

6 **Q. PLEASE LIST AND GENERALLY DESCRIBE THE MAJOR RATE CASE**
7 **EXPENSE CATEGORIES YOU ARE PRESENTING FOR RECOVERY IN THIS**
8 **RATE REVIEW FOR THE 2016 PHASE II TRIAL AND PILOT.**

9 A. The major categories of rate case expenses included in my Attachment MMA-4
10 and Table MAM-D-3 below for the 2016 Phase II Trial and Pilot include the
11 following areas:

12 Marketing: The costs required to drive awareness, educate, recruit, and
13 retain customers into the Trial and Pilot.

14 Staffing: Funding to hire an incremental dedicated program manager and
15 marketing assistant to manage the marketing and operational aspects to
16 successfully run the Trial and Pilot.

17 Measurement & Verification: The expenses incurred to hire a third party
18 consultant to advise on study design and conduct an impact analysis based on
19 the billing data, as well as perform customer research.

20 Billing and IT/Programming Costs: Incremental costs required to build IT
21 systems required to enroll and bill customers in the Trial and Pilot.

1 **Table MMA-D-7**
2 **2016 Phase II Trial & Pilot Rate Case Expense Estimate**

| Type of Expense | Amount |
|----------------------------------|---------------------|
| Marketing | \$ 1,950,097 |
| Staffing | \$ 559,939 |
| Measurement & Verification | \$ 1,087,793 |
| Billing and IT/Programming Costs | \$ 649,959 |
| Total | \$ 4,247,788 |

3 **Q. HOW LONG WILL THE COMPANY RUN ITS RE-TOU TRIAL AND RD-TDR**
4 **PILOT PROGRAMS?**

5 A. The RE-TOU Trial will end in December 2019 and the RD-TDR Pilot will end in
6 December 2021.

7 **Q. PLEASE DISCUSS THE MARKETING COSTS THAT THE COMPANY IS**
8 **PROJECTING TO INCUR AS PART OF THE 2016 PHASE II TRIAL AND**
9 **PILOT.**

10 A. The Company is using an appropriately robust marketing and education strategy
11 to drive awareness about the two optional pricing plans, how they work, and the
12 potential benefits to both the customer and the Company, and ultimately to enroll
13 and retain customers in the Trial and Pilot. The strategy includes multiple tactics
14 such as:

- 15 • Digital Web-page advertisements that display awareness and
16 education messages for customers that have either been targeted due
17 to: (1) online interests or to previous visits to relevant pages (like the
18 pricing plan landing page); (2) segmentation and other demographic
19 characteristics; and (3) interaction on social media (such as Facebook
20 and Twitter);
- 21 • Direct mailing for recruitment, as well as retention;

- 1 • Bill onserts (formatted inside bill pages) and inserts (separate pages
2 included in the bill);
- 3 • Email campaigns;
- 4 • Promotion in new service activation/ mover kits given to customers
5 moving homes within the service territory;
- 6 • Paid social media advertising; and
- 7 • Earned media coverage obtained through press releases and media
8 outreach.

9 To support many of these measures, the Company developed specific
10 Trial and Pilot messaging, infographics, videos, customer call center scripts,
11 webpages and social media content to illustrate the different pricing plans, and
12 support various customer motivations (cost savings, carbon reductions, grid
13 upgrades, etc.). Further, to continue to engage and support customers after their
14 enrollment, the Company has created new website content, delivered door hang
15 tags to notify customers of their meter installations, customer behaviors that can
16 promote savings and new online customer reports on their billing usage. The
17 Company has also mailed reminder tools, including clings that stick onto major
18 household appliances as visual cues for how to be successful on the rates and
19 the pricing periods of their relevant rates. The Company has also incurred costs
20 associated with retention, engagement through emails, social media and
21 additional website content (video, Frequently Asked Questions), and call center
22 support. The total estimated marketing costs are \$1,950,097.

1 **Q. PLEASE DISCUSS THE INCREMENTAL STAFFING COSTS THAT THE**
2 **COMPANY IS PROJECTING TO INCUR AS PART OF THE 2016 PHASE II**
3 **TRIAL AND PILOT.**

4 A. The Company hired a dedicated program manager and supporting marketing
5 assistant to design and execute the overall customer experience and marketing
6 strategy. Additionally, the dedicated program manager and supporting marketing
7 assistant are responsible for the day to day operational management of the Trial
8 and Pilot including enrollment, billing, metering, ongoing communications with
9 pilot participants, data management and analysis, reporting of program metrics,
10 working with internal teams involved in program implementation and engaging
11 with regulatory stakeholders. The total cost estimated for staffing is \$559,939.

12 **Q. PLEASE DISCUSS THE MEASUREMENT AND VERIFICATION COSTS THAT**
13 **THE COMPANY IS PROJECTING TO INCUR AS PART OF THE 2016 PHASE**
14 **II TRIAL AND PILOT.**

15 A. After a competitive solicitation and selection process, the Company hired
16 Navigant Consulting to perform a third-party M&V study for the Trial and Pilot.
17 Navigant is responsible for: (1) advising the Company and stakeholders on study
18 design; (2) verifying the experimental design to reduce bias and ensure statistical
19 confidence and precision can be achieved; (3) managing the solar control group
20 matching process; (4) performing customer research throughout the Trial and
21 Pilot including surveys and interviews; (5) analyzing the meter and billing data;
22 and (6) ultimately reporting on the impact of the Trial and Pilot on driving load

1 reduction across the sample segments, as well as a whole. Navigant will provide
2 annual preliminary impact reports, annual presentations to regulatory
3 stakeholders, summaries of the ongoing customer research, as well as final
4 reports. The scope of work describing these activities in more detail is included
5 in the Company's confidential workpapers. The total contracted value of these
6 services is \$1,087,793.

7 **Q. PLEASE DISCUSS THE BILLING AND IT/PROGRAMMING COSTS THAT THE**
8 **COMPANY IS PROJECTING TO INCUR AS PART OF THE 2016 PHASE II**
9 **TRIAL AND PILOT.**

10 A. In order to accommodate the participants on the new rates, it was necessary for
11 the Company to build a new enrollment system as well as make significant
12 changes and additions to the billing system to account for the new tariffs. Due to
13 the complexity of the rate design and to ensure a positive customer enrollment
14 experience, it was also necessary to develop an unprecedented integration of
15 multiple internal IT systems, including: (1) the Company's My Account platform
16 so customers could enroll online; (2) the call center system so customers could
17 call to enroll; (3) the billing system so the process for billing changes would be
18 seamless and to facilitate meter order creation so the meter shop could
19 exchange the customer's meter with a bridge meter; and (4) Salesforce to serve
20 as the program system of record and to allow the Company to efficiently conduct
21 marketing campaigns, as well as a manual Excel macro workbook to process the
22 necessary random assignment of control group participants. Additionally, the

1 Company developed capabilities in My Account to present customers with
2 historical visualization of their energy usage broken into the different time periods
3 in annual, monthly, and daily views. The total cost treated as rate case expense
4 for this undertaking is estimated to be \$649,959,²² which is in addition to the
5 \$330,000 already incurred and approved for recovery through the S&F charge.

6 **Q. HOW WILL THESE 2016 PHASE II TRIAL AND PILOT COSTS INFORM THE**
7 **COMPANY'S LONG-TERM RATE DESIGN?**

8 A. The central purpose of the Trial and Pilot is to test how customers respond to
9 time varying rates, in terms of behavior change (load reduction and bill savings),
10 customer experiences and the general acceptance and understanding of new
11 rate structures. Findings from the Trial and Pilot will inform long term rate design
12 not only in terms of the determining the optimal pricing differentials and periods,
13 but also in understanding customer preferences, attitudes, education
14 requirements, engagement techniques and acceptance of different pricing plans,
15 as well as assessing how these different rates impact different population
16 segments with varying household characteristics with different end use
17 technologies. This is particularly important as the Company plans to roll out a
18 TOU rate concurrent with AMI deployment on an opt-out basis. All the costs
19 incurred during the course of the Trial and Pilot were necessary to ensure a

²² Per the Settlement Agreement from Public Service's Phase II electric rate case in in Proceeding No. 16AL-0048E: any additional programming and billing costs for the RE-TOU service and RD-TDR Trial and Pilot above the \$330,000 of one-time programming and billing costs shall be treated as rate case expenses eligible for deferred accounting and recovery in a subsequent proceeding. The \$649,959 reflects only the costs eligible for deferred accounting above the \$330,000.

1 productive study with useful, robust, statistically significant results with limited
2 bias, as well as learnings and tools that could potentially be applied towards
3 future roll out of AMI technology to all our Colorado customers.

4 **Q. HOW WILL INCURRING THESE COSTS HELP ENSURE A SUCCESSFUL**
5 **IMPLEMENTATION OF THE LONG-TERM RATE DESIGN?**

6 A. While all of the incurred costs described are necessary to inform a successful
7 program and therefore deliver valuable information to inform long-term rate
8 design, several categories will be particularly impactful towards ensuring
9 successful implementation of the Advanced Grid Intelligence and Security
10 (“AGIS”) AMI roll out and concurrent TOU rate deployment to all our Colorado
11 customers. To start, the Marketing and Staffing costs invested now will yield
12 benefits and best practices for how to raise awareness. These expenditures will
13 also provide valuable information and experience regarding how to engage and
14 educate customers on the value of more granular data and time varying rates
15 including optimal messaging, tactics, and awareness campaigns. Internal IT
16 development of enrollment, billing, metering, and customer database system
17 architectures can be directly leveraged for use for when the majority of our
18 customers will be billed and metered on a TOU rate. Metering practices
19 developed as part of the Trial and Pilot implementation can be utilized and built
20 upon to prepare for the installation of AMI meters to all our Colorado customers.

1 **Q. IS THE COMPANY PROVIDING SUPPORTING DOCUMENTATION FOR THE**
2 **ACTUAL RATE CASE EXPENSES THE COMPANY HAS INCURRED FOR**
3 **RECOVERY IN THIS CASE?**

4 A. Yes. The Company is providing supporting documentation for actual rate case
5 expenses as confidential workpapers in this case.

6 **Q. DO YOU BELIEVE THAT THE COSTS DESCRIBED ABOVE ARE**
7 **REASONABLE?**

8 A. Yes. We have worked diligently to find ways to reduce these rate case
9 expenses, such as the alternative form of notice (“AFN”) and bidding out our
10 ROE witness and M&V activities. Where we do not have vendor contracts to aid
11 in cost estimations, we used rate case expenses incurred in previous rate cases
12 that were either settled or litigated over a long period and involved extensive
13 discovery.

1 EAFPM was to demonstrate that Public Service could maintain the availability of
2 its core generation fleet consistent with its past results while keeping its O&M
3 budget relatively flat.

4 **Q. WHAT IS EAF?**

5 A. EAF is a commonly used industry metric that measures all the available hours a
6 unit can operate during a defined period. The EAF metric captures planned and
7 unplanned outages as well as unit de-rates. EAF is a metric calculated from
8 performance and event data reported to NERC and tracked within the Generating
9 Availability Data System (“GADS”). The GADS data system contains the event
10 and performance data of all generating units in the nation that are 20 MW or
11 greater.

12 Because EAF captures all events that impact available hours of a unit
13 during a given period, including any planned or unplanned events, EAF is a strict
14 measure of plant availability. Further, because EAF measures availability, it is a
15 sound metric to measure the performance of both baseload coal units,
16 intermediate combined cycle units, and peaking combustion turbines in a single
17 metric.

1 **Q. WHAT ARE THE PARAMETERS OF THE EAFPM?**

2 A. The parameters of the EAFPM are set forth in the Settlement Agreement from
3 the 2014 Electric Rate Case, which was approved by the Commission in
4 Decision No. C15-0292. The Settlement Agreement addressed: (1) the duration
5 of the EAFPM; (2) the units and data utilized for the EAFPM; and (3) the EAFPM
6 incentive/penalty thresholds and the dead bands for 2015, 2016, and 2017,
7 respectively.

8 The EAFPM commenced in 2015 and expired at the end of 2017. The
9 Settlement Agreement provided that the EAFPM will be reexamined in the 2017
10 Electric Rate Case, and given the dismissal of that case we are addressing the
11 future of the EAFPM in my Direct Testimony here in this rate review. The
12 Settlement Agreement also required Public Service to present a proposal to
13 continue, modify, replace, or discontinue the EAFPM going forward. As I noted
14 above, Public Service recommends that the EAFPM be discontinued as it has
15 served its purpose.

16 **Q. BEFORE PROVIDING MORE DETAIL ABOUT THE BASIS FOR THE**
17 **COMPANY'S DISCONTINUANCE PROPOSAL, PLEASE PROVIDE DETAIL**
18 **REGARDING WHICH PUBLIC SERVICE GENERATING UNITS ARE**
19 **SUBJECT TO THE EAFPM.**

20 A. Pursuant to the Settlement Agreement, the actual capacity weighted average
21 EAF for the following generating units was measured: Cherokee 4, 5, 6, and 7;
22 Comanche 1, 2, and 3; Hayden 1 and 2; Pawnee; Fort St. Vrain 1, 2, 3, and 4;

1 and Rocky Mountain Energy Center 1, 2, and 3. The actual capacity weighted
2 average EAF calculation was made using EAF data as reported to NERC
3 pursuant to GADS data reporting instructions and IEEE 762 metric calculations.
4 Public Service was also permitted to adjust its EAF calculation for events that are
5 classified as Outside of Management Control (“OMC”) using NERC criteria and
6 for outage events that are specifically attributable to an order by a state or federal
7 regulatory agency or law.

8 The terms of the Settlement Agreement also provided that the EAFPM
9 dead band for 2015 was between 83.79 percent and 86.19 percent. In addition,
10 the Settlement Agreement established the 2016 and 2017 EAFPM dead bands
11 between 84.49 percent and 86.57 percent.

12 **Q. HOW HAS PUBLIC SERVICE PERFORMED UNDER THE EAFPM?**

13 A. Public Service operated within the EAFPM dead band in 2015 and 2016,
14 demonstrating that Public Service is able to achieve its goal of maintaining its
15 plant availability under flat O&M conditions. In 2015, Public Service’s weighted
16 average EAF was 84.32 percent, which was within the parameters of the EAFPM
17 dead band set by the Settlement Agreement for 2015 of 83.79 percent to 86.19
18 percent. In 2016, Public Service’s weighted average EAF was 86.09 percent,
19 which was within the parameters of the EAFPM dead band set by the Settlement
20 Agreement for 2016 of 84.49 percent to 86.57 percent. Finally, in 2017 Public
21 Service’s weighted average EAF was 88.08 percent, which exceeded the upper

1 threshold of the dead band (86.57 percent). Therefore, the Company received a
2 \$3 million incentive for its performance in the 2017 year under the EAFPM.

3 **Q. WHAT DO YOU CONCLUDE FROM PUBLIC SERVICE'S WEIGHTED**
4 **AVERAGE EAF IN 2015, 2016, AND 2017?**

5 A. I conclude Public Service has managed its baseload coal and intermediate
6 combined-cycle gas fleet in a prudent manner and has increased the fleet's
7 availability for dispatch on behalf of our customers consistent with the
8 expectations of the Company and all parties to the Settlement Agreement. I
9 would also note that Public Service was able to achieve its EAF performance
10 with relatively flat O&M year-over-year. Company witness Mr. Kyle I. Williams
11 addresses the Company's O&M expense in more detail in his Direct Testimony.

12 **Q. IN YOUR OPINION, DID THE EAFPM SERVE ITS FUNCTION?**

13 A. Yes. The EAFPM demonstrated that Public Service can maintain service quality
14 from its generating fleet while aggressively controlling O&M spending. Because
15 it has served its function, I recommend that the Commission discontinue the
16 EAFPM and we have brought forward revised tariff sheets reflecting this
17 discontinuance as part of our direct case.

18 **Q. WHAT IS THE BASIS FOR YOUR RECOMMENDATION?**

19 A. Public Service has demonstrated consistent fleet performance over a period of
20 years when O&M budgets have been flat, consistent with the purpose of the
21 EAFPM. Therefore, the Company believes there is no need to continue with the
22 program.

1 **Q. DO YOU EXPECT PUBLIC SERVICE'S EAF PERFORMANCE TO ERODE**
2 **WITHOUT THE INCENTIVE AND PENALTY PROVIDED BY THE EAFPM?**

3 A. No. Public Service's ultimate focus has been and continues to be on providing
4 reliable service to customers at reasonable cost, which is achieved through
5 maintaining plant availability in a safe and reliable manner. While the EAFPM
6 provided an additional incentive for Public Service to work towards a very high
7 EAF performance, Public Service will continue to operate its generating fleet in a
8 prudent manner without it. Further, the Commission retains oversight of Public
9 Service's fleet performance through the ECA review process.

1 proceeding, the Company is earnest in its desire to conform to the requirements
2 of the AGIS CPCN Settlement.

3 **Q. WHAT IS THE COMPANY'S PROPOSAL REGARDING THE**
4 **CLASSIFICATION OF AMI METER COSTS?**

5 A. The Company is proposing to classify 17 percent of AMI meter costs as demand-
6 related costs. Those costs will be then allocated to customer classes based on
7 peak demand measurements as is typically done with distribution related costs in
8 Phase II rate review proceedings. This classification and cost allocation is
9 expected produce lower monthly service and facilities charges in the future as
10 compared to what these charges would be in the absence of AMI.

11 **Q. WHAT METHOD DID YOU USE TO CLASSIFY THE INCREMENTAL AMI**
12 **COSTS?**

13 A. I examined the additional benefits that AMI meters bring to the system using the
14 AMI meter cost-benefit analysis relied on in Proceeding No. 16A-0588E. The AMI
15 meter cost-benefit analysis was presented in the AGIS proceeding to compare
16 the costs with the quantifiable benefits of AMI, as well as to provide a more
17 detailed breakdown of individual cost and benefits assumptions. A few of the
18 benefits, such as reduced meter reading and field service costs, were classified
19 as customer-related benefits. But the majority were classified as demand-related
20 benefits. Because very few of the costs were classified as energy-related
21 (about 6 percent), I included them as demand-related in the analysis for

1 simplicity. The split for AMI benefits was about 73 percent demand-related
2 and 27 percent customer-related.

3 **Q. HOW DID YOU USE THAT BREAKDOWN TO DETERMINE THE**
4 **APPROPRIATE CLASSIFICATION OF AMI METER COSTS?**

5 A. I multiplied the incremental cost of an installed AMI meter (23 percent, as
6 explained above) by the percentage contribution of demand-related benefits (73
7 percent) to total AMI benefits to derive the percentage of AMI meter costs
8 classified as demand-related. This percentage is approximately 17 percent.

9 This detailed calculation is included as Attachment MMA-5.

10 **Q. HOW WILL CLASSIFYING 17 PERCENT OF AMI COSTS AS DEMAND-**
11 **RELATED IMPACT FUTURE RATE REVIEW PROCEEDINGS?**

12 A. In a future Phase II proceeding that includes the cost of AMI meters, 17 percent
13 of those costs will included as secondary distribution costs. Secondary
14 distribution costs are allocated to customer classes based on the sum of the
15 peak demands of all the customers in each rate class. Those allocated costs are
16 then included in the distribution demand charges for C&I customers or the energy
17 charges for Residential and Small Commercial customers.

18 **Q. HOW DOES THE COMPANY'S PROPOSAL IMPACT THIS PROCEEDING?**

19 A. Because no AMI meter costs have been included in this proceeding, the proposal
20 to classify 17 percent of AMI costs as demand-related does not affect the
21 Company's cost of service and revenue requirement in this proceeding. .

1 **Q. WHAT IS YOUR RECOMMENDATION REGARDING THE COMPANY'S**
2 **PROPOSAL FOR THE CLASSIFICATION OF AMI METER COSTS?**

3 A. I have presented our proposal in this case to ensure that the Company is in
4 compliance with the AGIS CPCN Settlement. However, I recommend that the
5 Commission take no action regarding this proposal at this time and instead
6 postpone action until a subsequent Phase II proceeding that includes the cost of
7 AMI meters. By postponing the decision on the classification of AMI meter costs,
8 the Commission can ensure that it has actual AMI meter cost and class cost
9 allocation analysis that will be critical in evaluating the impact of this proposal.

1 **VII. CONCLUSION**

2 **Q. PLEASE SUMMARIZE YOUR RECOMMENDATIONS.**

3 A. I recommend the Commission approve for inclusion in base rates the 2018 HTY
4 revenue requirements associated with the CACJA Rider, the TCA, and the Rush
5 Creek Wind Project, for the amounts set forth in my Direct Testimony and
6 supported further by Ms. Blair, recognizing that these changes do not increase
7 the Company's overall revenue, but merely shift cost recovery from rider
8 recovery to base rate recovery. I recommend approval of all other changes to
9 our electric tariff described in Advice No. 1797 – Electric, and included as
10 Attachments MMA-1 and MMA-2 to my Direct Testimony. Additionally, I
11 recommend recovery of \$7,669,077 in total rate case expenses, inclusive of
12 \$1,470,241 in rate case expenses specifically related to this proceeding,
13 amortized over 36 months. I recommend discontinuance of the EAFPM. Finally,
14 I recommend that the Commission postpone any decision on the Company's
15 proposal of classification of AMI Meter Costs, which was presented consistent
16 with the AGIS CPCN Settlement but is more appropriately addressed in a Phase
17 II rate design proceeding.

18 **Q. DOES THIS CONCLUDE YOUR DIRECT TESTIMONY?**

19 A. Yes, it does.

Statement of Qualifications

Michelle M. Applegate

1 Ms. Applegate graduated from the Colorado School of Mines with a degree in
2 Metallurgical and Material Engineering and minors in Public Affairs and Economics.
3 She began her employment with Xcel Energy Services, Inc. in 2003. Since then she has
4 held various positions in engineering, operations and regulatory affairs within the
5 electric and gas utility industry.

6 From 2003 to 2008, Ms. Applegate worked as a Production Engineer in natural
7 gas, electric and hydro-electric generating facilities for Xcel Energy Service, Inc. In that
8 position, she was responsible analyzing failures and making recommendations as to the
9 operating procedures of the generating facilities.

10 In 2008, Ms. Applegate was employed as a Case Specialist in the Regulatory
11 and Government Affairs Department for Public Service Company of Colorado, where
12 she was responsible for developing support and testimony and managing cases related
13 to the company's renewable energy standards and policies.

14 In 2010, Ms. Applegate began employment with Summit Utilities, Inc. as the
15 Manager of Regulatory Affairs. Her responsibilities included oversight of the multi-
16 jurisdictional department and maintaining compliance with state and federal regulatory
17 requirements, as well as financial and environmental state statutes in multiple rate
18 areas. In January of 2013, she was promoted to Director of Regulatory Affairs.

19 Ms. Applegate accepted the role of Senior Director of Engineering and Technical
20 Services with SourceGas, LLC in April 2014. In this role she provided leadership and

1 oversight to the Engineering and Technical Services Organization within SourceGas
2 Operations. Her responsibilities included the areas of Engineering, Pipeline Integrity,
3 GIS and Asset Records, Measurement, Environmental Health and Safety, Technical
4 Training, Codes and Standards, and Construction Project Management departments.

5 Ms. Applegate joined Black Hills Energy in February 2016 as the Director,
6 Technical Services. In this role she continued to support the technical functions that
7 support field operations including Engineering, Pipeline Integrity, Compliance,
8 Measurement and GIS functions. In June 2017 she was appointed to the role of
9 Director, Asset Planning and Data Management.

10 Ms. Applegate joined Xcel Energy in June 2018 as the Director, Regulatory
11 Administration. She is responsible for providing leadership, direction, and technical
12 expertise related to regulatory processes and functions for Public Service Company of
13 Colorado.

14 Ms. Applegate has testified before the Colorado Public Utilities Commission, the
15 Missouri Public Service Commission and the Maine Public Utilities Commission on
16 various regulatory, rate, certificate, and tariff issues.

BEFORE THE PUBLIC UTILITIES COMMISSION
OF THE STATE OF COLORADO

* * * *

RE: IN THE MATTER OF ADVICE)
NO. 1797-ELECTRIC OF PUBLIC)
SERVICE COMPANY OF)
COLORADO TO REVISE ITS) PROCEEDING NO. 19AL-____E
COLORADO P.U.C. NO. 8-)
ELECTRIC TARIFF TO IMPLEMENT)
RATE CHANGES EFFECTIVE ON)
THIRTY-DAYS' NOTICE.)

AFFIDAVIT OF MICHELLE M. APPEGATE
ON BEHALF OF
PUBLIC SERVICE COMPANY OF COLORADO

I, Michelle M. Applegate, being duly sworn, state that the Direct Testimony and attachments were prepared by me or under my supervision, control, and direction; that the Direct Testimony and attachments are true and correct to the best of my information, knowledge and belief; and that I would give the same testimony orally and would present the same attachments if asked under oath.

Dated at Denver, Colorado, this 14 day of May, 2019.



Michelle M. Applegate
Director, Regulatory Administration

Subscribed and sworn to before me this 14 day of May, 2019.



Notary Public

My Commission expires 4.22.2020

